

## **Sales Valuer**

Dividing your time between our vibrant offices and being out and about means that every day is different. You will build relationships with vendors and developers to thoroughly understand their requirements before tailoring our service to their needs.

When not out valuing properties and winning business, our clients must be kept constantly updated, and you will be responsible for handling negotiations and queries along with your Negotiator.

Once the sale has been agreed it is up to you to manage the entire process as swiftly as possible. This includes dealing with all parties, preparing documentation, liaising with our finance and the most rewarding part of the job - handing over the keys!

We are looking for individuals who have demonstrated excellence in sales to join our award-winning team of Valuers. If you want to continue your career in the estate agency that will provide you with the greatest opportunity for professional growth and advancement, we want to hear from you.

We believe hard work should be rewarded and allow talented and conscientious individuals to thrive in an incentive-driven environment.

- We are the local Estate Agency experts, based in North Down since 2006, with experienced and knowledgeable staff.
- We provide a highly personal and professional service, offering our customers the best possible advice and experience at all times
- We provide an excellent working experience within an environment that respects everyone and enables them to thrive and be recognised and rewarded
- We are highly rated by our clients - 4.8/5 on Google Reviews

## **Key Responsibilities:**

Our sales team are enthusiastic individuals committed to customer service, professionalism and building relationships with buyers to maximise sales and revenue opportunities in line with agreed targets. We utilise various computer software systems and other technology in our day-to-day business and recommend applicants who possess or are willing to develop good IT skills.

## **Employee Benefits:**

- Salary package (dependent on experience) with additional earning opportunities from cross-selling and referrals between departments
- 28 days annual leave increasing with length of service
- Generous time off over the Christmas period
- Refer a friend recruitment scheme of up to £1,000
- Mileage allowance

- Discounted rate when selling your own or a family member's property
- Salary sacrifice Cycle to Work
- £250pa personal development allowance to spend on training bespoke to you
- Access to Propertymark training
- Potential for career progression

### **Skills required / Essential Criteria:**

- A minimum of three years of valuation experience gained within the residential estate agency sector
- A solid understanding of all current legislation relating to the role
- A proven track record of being able to meet and exceed targets
- A can-do attitude to winning new business
- Excellent communication skills
- An impeccable presentation and an enthusiastic approach to work
- A strong work ethic
- Attention to detail
- Full UK driving licence

### **Desirable Criteria:**

- Good knowledge of the North Down, Ards, Peninsula and Comber areas
- A good understanding of Microsoft Excel and Alto Software
- Recognised Industry qualification.

This position is an excellent opportunity to join a motivated, fun and energetic team of people who share an enthusiasm and desire to offer the highest standard of customer service, exceeding all expectations in the process.

Flexibility and commitment will be expected due to the nature of our work.

### **How To Apply:**

Please email your CV and cover letter to [victoria.pinkerton@pinkertonsni.com](mailto:victoria.pinkerton@pinkertonsni.com)

ALL APPLICATIONS WILL BE TREATED IN THE STRICTEST OF CONFIDENCE, WITH INTERVIEWS TAKING PLACE AWAY FROM OUR BRANCHES

